
















Difference between Xpress Nebs Program and the traditional DME approach?

Traditional DME Approach (Inexpensive Nebulizer boosting DME profits)

Pediatrician Rx Nebulizer	Treatment in Clinic	Leave Clinic w/o Nebulizer	Try to locate Nebulizer	Wait for delivery	Nebulizer Delivery	Understand directions	Not ideal treatments	Long Recovery
								
		Frustration	Frustration	Frustration	Less effective unit?	Frustration	Low compliance	High Costs

High Costs! Medication – Office Visits – RT visits - Physician Expenses

Xpress Nebs “Nebulizer Program” (Speeds up recoveries boosting Payer profits)

	Physician Rx Nebulizer	Clinic Treatment	Leave Clinic w/ Nebulizer	Immediate Treatments	Speedy Recovery
					
		Immediate Training (Code 94664)	“Nebulizer Package” w/ Pari Sprint Cup	No waiting Increased Compliance	Lower Costs

Lower Costs! Decreased Medication – Decreased Office Visits – Decreased RT Visits - Decreased Physician Expenses

Keys Critical to Success: High quality Nebulizer - Extremely effective treatments - Immediate delivery - Increased patient compliance